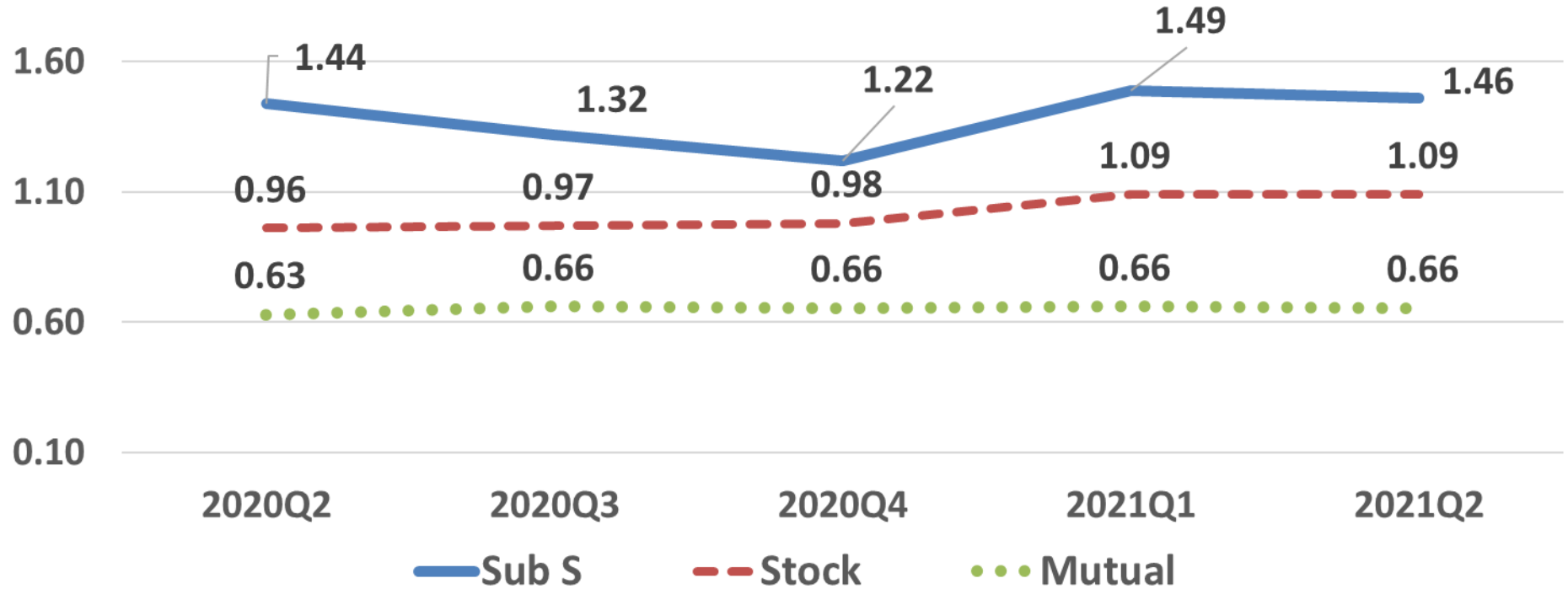


Seifried  
& Brew  
LLC

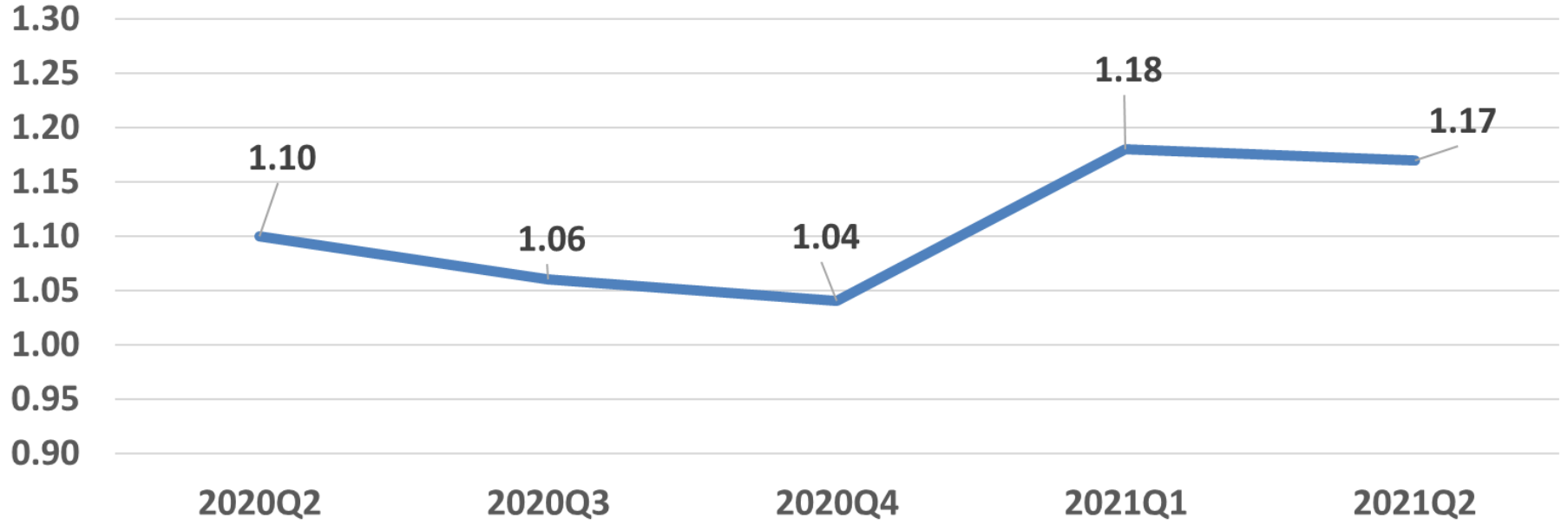
# 2021 Q2 COMMUNITY BANK PERFORMANCE

[U.S. Banks with assets Between \$100 million and \$5 billion]

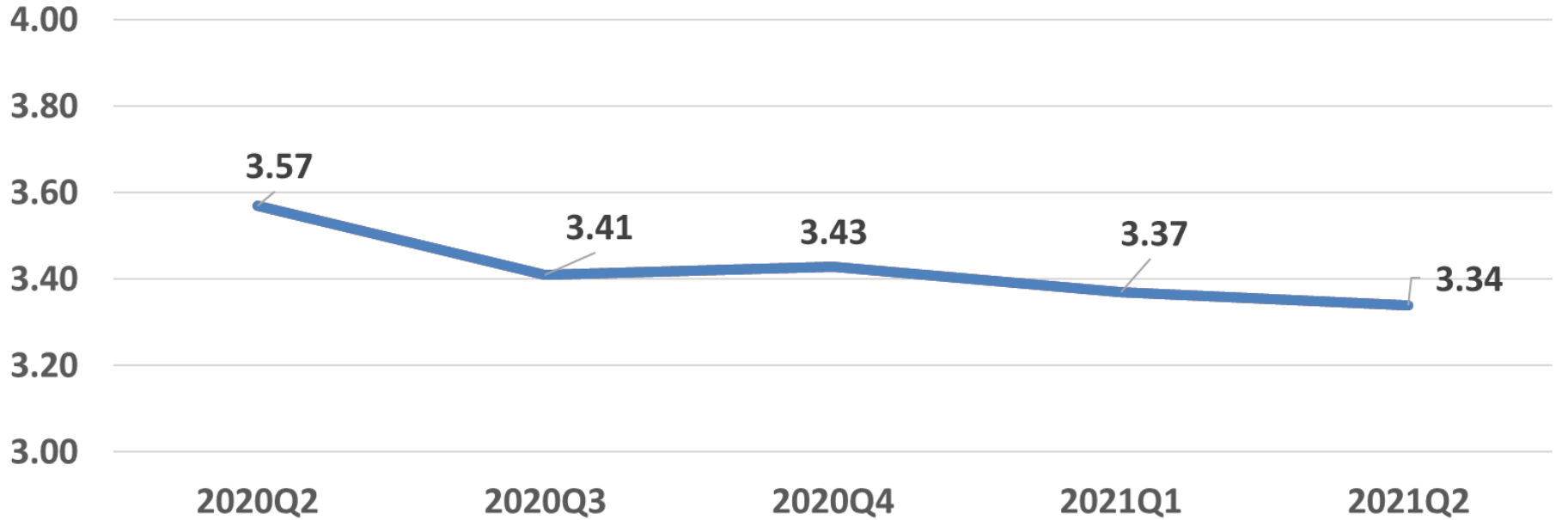
## Return on Average Assets



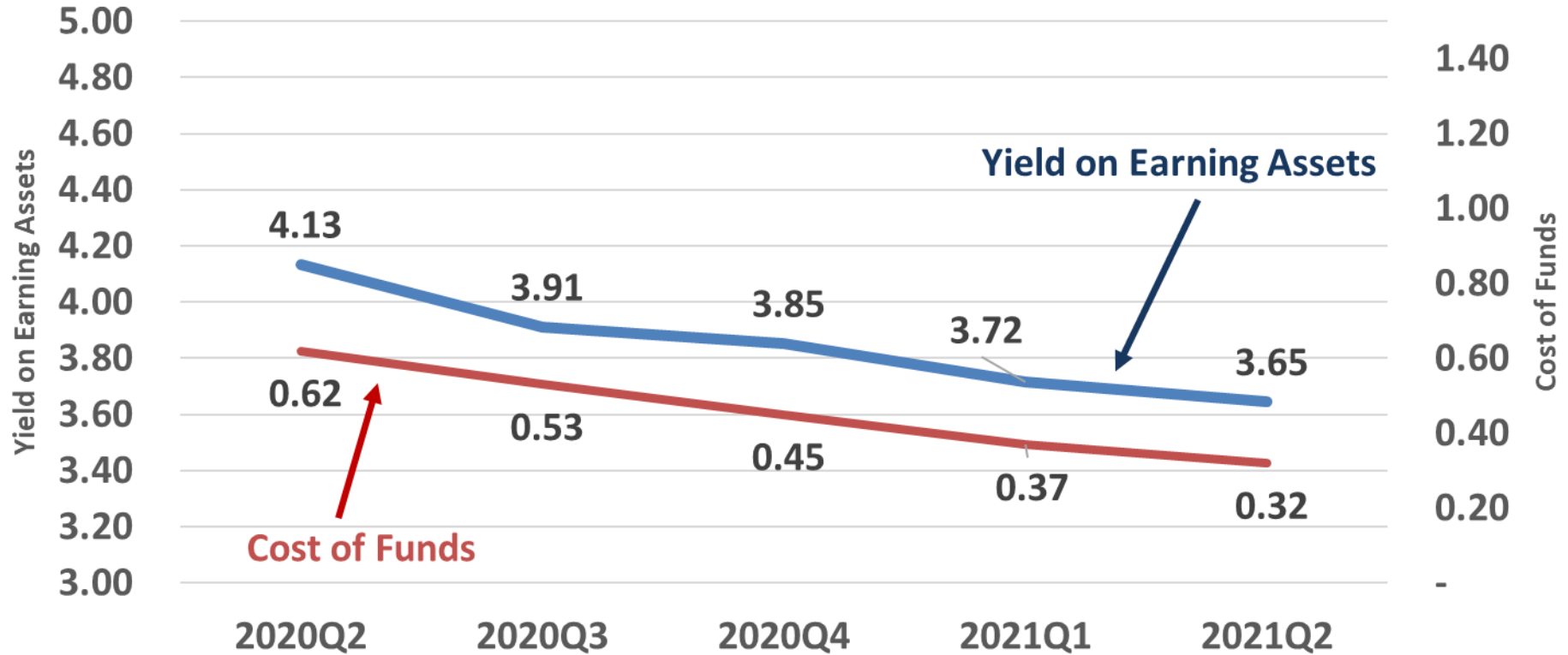
## Return on Average Assets



## Net Interest Margin (FTE)



# Components of Net Interest Margin



## Cash Positions Continue to be Elevated

	2021Q2	2020Q2	2019Q2	2018Q2
Cash and Nonint.-bearing Deposits	1.96	1.89	1.79	1.86
Interest-bearing Cash Balances	11.11	9.12	6.13	5.55
Total Securities	21.49	17.56	18.70	19.74
Tot Ffund Sold & Repos	1.55	1.53	1.09	0.79
Net Loans & Leases	59.18	64.79	66.94	66.73
Premises & Fixed Assets	1.40	1.52	1.70	1.69
Total Intangible Assets	0.40	0.41	0.44	0.41
Other Assets	2.92	3.18	3.21	3.23

# Forecasted Interest Rates

## Bloomberg Consensus

	Forecasts							
	Q1 21	Q2 21	Q3 21	Q4 21	Q1 22	Q2 22	Q3 22	Q4 22
<b>Fed Funds Target Rate</b>	0.25	0.25	0.25	0.25	0.25	0.30	0.30	0.35
<b>3-month LIBOR</b>	0.19	0.15	0.18	0.22	0.26	0.30	0.36	0.41
<b>2-year UST</b>	0.16	0.25	0.27	0.32	0.40	0.48	0.55	0.65
<b>10-year UST</b>	1.74	1.47	1.68	1.80	1.89	1.96	2.00	2.09
<b>10Y-2Y spread</b>	1.58	1.22	1.41	1.48	1.49	1.48	1.45	1.44

*Source: Bloomberg LP; Updated 8/6/21*

### PNC 4Q 2021

3m UST: 0.08%  
 2y UST: -NA-  
 10y UST: 1.75%

Source: July 2021 National Economic Outlook

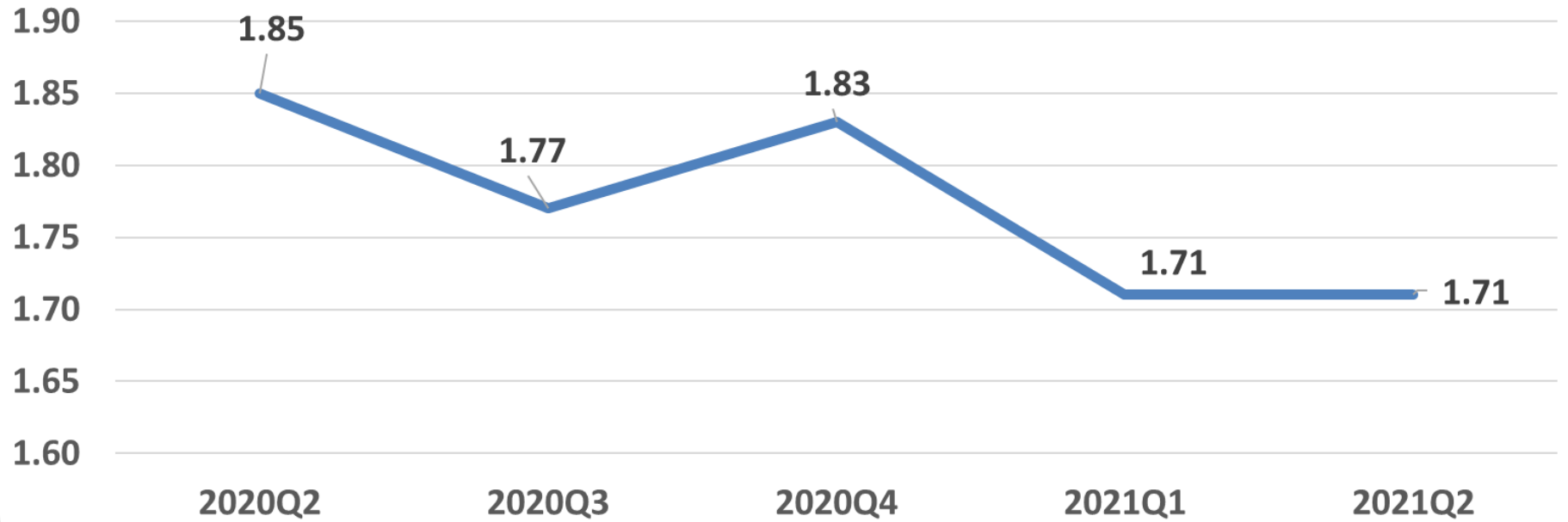
### Wells Fargo 4Q 2021

3m UST : 0.05%  
 2y UST: 0.25%  
 10y UST: 2.00%

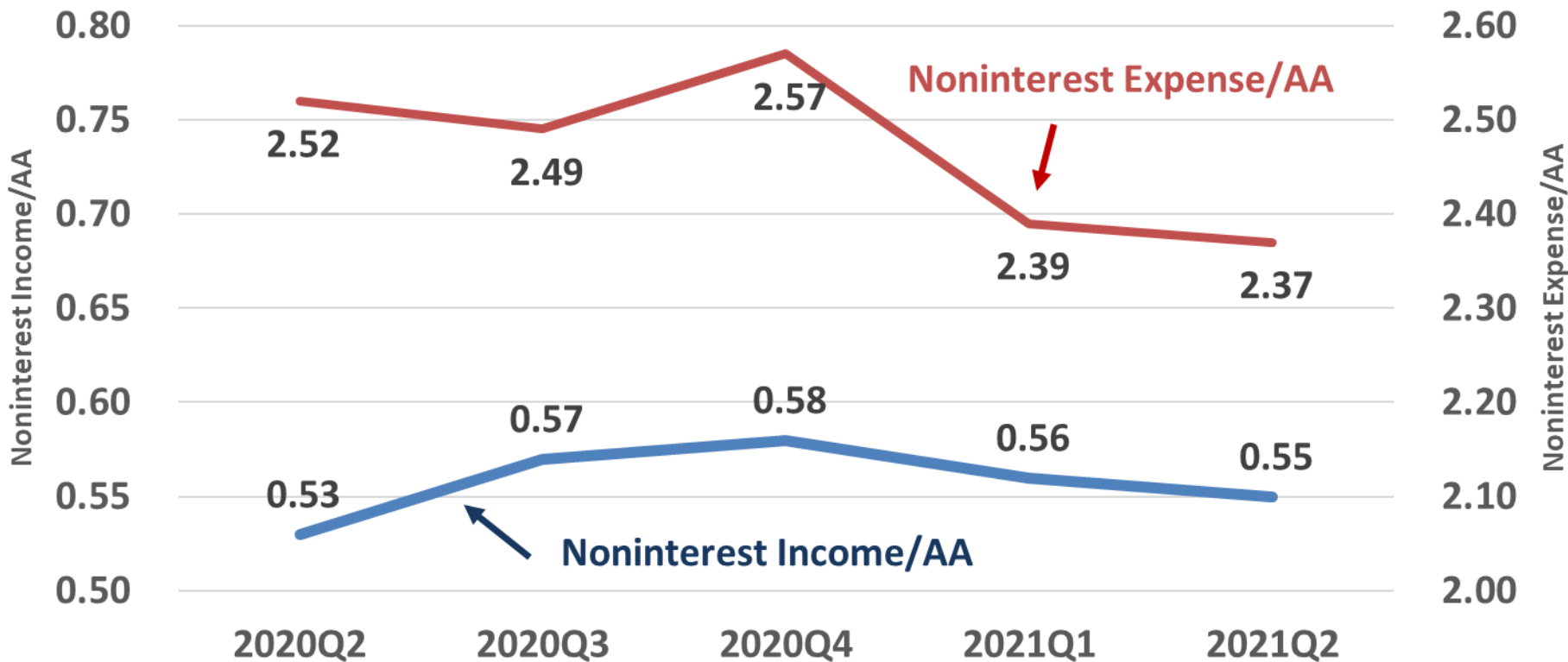
Source: July 8, 2021, Monthly Outlook



## Net Overhead

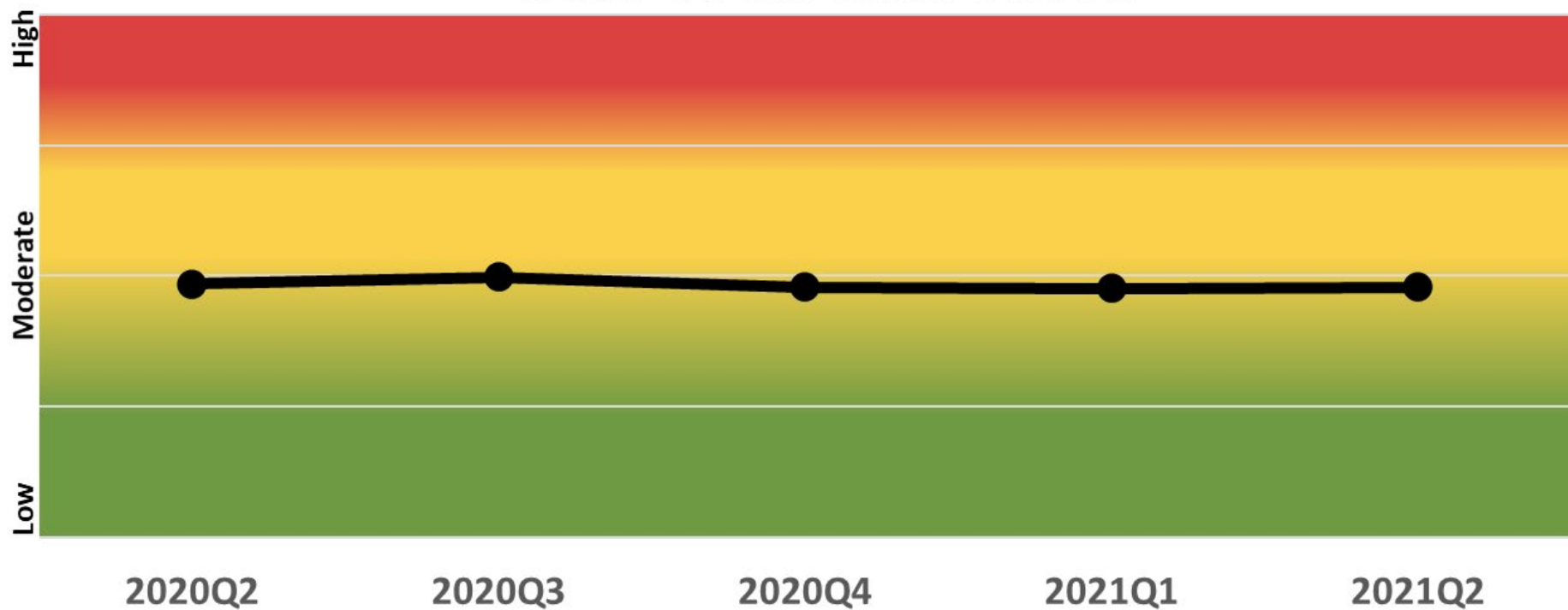


# Components of Net Overhead



# What About Risk?

## S&B Total Risk Score



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